

**Paul J. White, Esq.**

(720) 375-0547 \* pauljosephwhite@yahoo.com

## **SUMMARY CREDENTIALS**

- 20+ years of experience as In-house Counsel with an Electrical Engineering background.
- 14 years in-house managerial experience supervising a team of legal professionals.
- 10 years of managerial experience as a manager of an Engineering Consulting firm – directly managed 28 employees.
- Articulate, persuasive, seasoned negotiator; serves as trusted advisor to company executives.

## SKILLS

- Leadership & Management
- Renewable Energy
- Public Utilities
- Government Procurement
- Commercial/Transactions
- Corporate Governance
- Intellectual Property

## **PROFESSIONAL EXPERIENCE**

### **Alliance for Sustainable Energy LLC, Manager & Operator of the National Renewable Energy Laboratory – February 2014 - Present**

- Assistant General Counsel - Communicate with and educate various client groups on compliance, policies and practices to ensure that the company's activities conform to current laws, regulations and contractual requirements.
- Develop and implement scalable strategies and best practices to improve contracting efficiency and reduce risk in commercial transactions.
- Advise and collaborate with the company's business teams in the structuring, negotiation and documentation of a wide variety of commercial agreements.
- Resolve legal issues while complying with operational policies and provide creative support to programs.
- Provide expert legal transactional support to departments and programs.
- Advise on matters of institutional risk, draft and review documents, advise on requirements of Federal and state law, resolve conflicts of interest and disputes, and provide overall legal advice.
- Develop and oversee compliance policies relating to data protection and privacy issues.

### **Alliance for Sustainable Energy LLC, Manager & Operator of the National Renewable Energy Laboratory – November 1999 – February 2014**

- Associate General Counsel (AGC), Intellectual Property – served as Chief Patent Counsel providing guidance to the organization on all phases of intellectual property and technology issues, including the development, interpretation and administration of policies and procedures related to intellectual property, licensing and technology transfer.
- Led the development, training, coaching and subsequent performance management of the Intellectual Property Team including preparing written performance reviews, performance counseling, training plans and recognition/awards.
- Managed all aspects of patent prosecution including preparing and/or filing applications and office actions in the US and foreign jurisdictions and conducting and overseeing interviews with inventors in this regard.
- Facilitated the transfer of technology through structuring, negotiation and the drafting of domestic

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and international license (patent, software, trademark, copyright) and other intellectual property & technology agreements.

### **SELECTED ACCOMPLISHMENTS**

- Initiated management and internal protocols that resulted in \$250k per year outside counsel related cost savings.
- Managed the conversion and implementation of a new patent docketing system which provided significant efficiencies in tracking and maintaining foreign and domestic patent, trademark and copyright filings.
- Developed guidelines that streamlined the review and approval of scientific and technical publications while protecting the organization's intellectual property. These new guidelines facilitated the effective review of 800 publications per year by my office.
- Favorably resolved various complex patent interference and state and Federal IP related claims filed against the organization.
- Developed training and education opportunities for the research staff that led to a 2X increase in the number of quality invention disclosures; and
- Developed, implemented and executed an annual Patent Awards Luncheon in recognition of researcher innovation and creativity.

### **National Center for Atmospheric Research, University Corporation for Atmospheric Research November 1994 – November 1999**

- Manager and Associate Counsel, Intellectual Property Management Program participated in the development, interpretation and administration of policies and procedures related to intellectual property and technology transfer.
- Counseled management and technical staff, including senior scientist, engineers and software programmers in identifying inventions, technology and other types of intellectual property having commercial value; and provided technical assistance to staff in the disclosure of such technology.
- Reviewed and analyzed technology disclosures to determine how such disclosures should be best managed and protected (i.e., through patents, copyrights, trademarks and/or know-how); and developed and maintained a tracking and reporting system for all identified technology.
- Participated in the negotiation of the transfer of technology and drafted numerous license and other intellectual property agreements related to such technology.

### **OTHER LEGAL EXPERIENCE:**

Attorney, Federal Deposit Insurance Corporation/Resolution Trust Corporation

Attorney, Mountain States Employers Council, Inc.

Patent Attorney, General Electric Company

### **ACADEMIC DEGREES AND PROFESSIONAL QUALIFICATIONS**

- Seattle University, (formally, the University of Puget Sound School of Law) Juris Doctor Degree
- University of Colorado, Bachelor of Science Degree - Electrical Engineering
- University of Colorado, Completed 50%, Master of Science Degree - Electrical Engineering

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- University of Denver, Graduate School of Business and Public Management, Certificate in Management

**LICENSES & REGISTRATIONS**

- Supreme Court of the State of Colorado
- Supreme Court of the State of Washington
- U.S. Patent & Trademark Office

**PAST & PRESENT ACTIVITIES AND VOLUNTEER PUBLIC SERVICE**

- General Counsel, American Association of Blacks in Energy
- American Intellectual Property Law Association
- Patent and Trademark Section of the Colorado Bar Association
- Colorado & Denver Bar Associations
- Colorado Licensed Realtor, Sterling Real Estate Group, Inc.
- Board Member, Community Shares of Colorado
- Advisory Board Member – Colorado Association of Black Professional Engineers & Scientists
- Board Member, Inner City Health Center
- Institute of Electrical and Electronic Engineers
- General Counsel, United States Taekwon-Do Federation
- 7<sup>th</sup> Degree Blackbelt Master Instructor – United States Taekwon-Do Federation